



Tecnologico de Monterrey and Shimadzu Scientific Corporation a company of Japanese origin, signed a commercial alliance.

Tecnologico de Monterrey and Shimadzu Scientific Corporation a company of Japanese origin, signed a commercial alliance for the acquisition of scientific equipment, the creation of a Technical Center in Mexico City, scientific cooperation with researchers and members of the Science and Engineering School of Tecnológico de Monterrey.

The signing of this agreement was done at the “Integrity” room located at the Dean’s Building in Campus Monterrey. With the presence of the President of our institution David Garza, Patrick Fromal Vice President of Sales for Shimadzu Scientific Corporation and Manuel Zertuche the Dean of the Science and Engineering School.



This commercial alliance will propel the acquisition of state-of-the-art scientific laboratory equipment for our chemistry, biology, nanotechnology and biotechnology laboratories at Tecnológico de Monterrey. And will improve our laboratories to the level of the most prestigious universities.

These instruments will be used for formal instruction and research, we estimate that 80% of our engineering graduate students will make use of this facilities and 100% of our nano and biotechnology graduate students will benefit too.

This agreement also contemplates maintenance services and warranties that will allow our institution to generate substantial savings in equipment and service acquisition for the next three years.

The Technical Center Shimadzu-Tec in Mexico City will be a physical space where the Japanese corporation will install the latest generation instrument in omics (nutrigenomics, metabolomics, proteomics, lipidomics, and genomics) as stated in the document.



The analytical instruments mainly consist of mass spectrometer that will be used by researchers and students for highly specialized experiments. This instrument will be on loan and could be used by Shimadzu in coordination with the Science and Engineering School in Mexico City.

As part of the scientific collaboration there will be a Connect Day to identify projects where the research teams of Tecnológico de Monterrey will establish next generation scientific development projects to be done with Shimadzu technologies.

Relevant information of Shimadzu:

- Founded in 1875 in Kyoto Japan by Genzo Shimadzu Sr.
- Annual sales of 3.6 billion dollars in 2018
- More than 12,000 employees worldwide
- Shimadzu is the world's second biggest manufacturer of scientific equipment.

The Shimadzu – Tec collaboration agreement has 3 main axis.

- Commercial Alliance: Savings in analytical instruments and services acquisition.
- Technical Center Shimadzu - Tec in Mexico City: equipment on loan for nutrigenomics, proteomics, and metabolomics.
- Scientific collaboration: Connect Day organization to establish projects with the research groups and strategic focus of the Science and Engineering School.

<https://tec.mx/es/noticias/nacional/investigacion/shimadzu-y-tec-firman-convenio-para-equipamiento-de-laboratorios>

HIRAM ALONSO ORTEGA BORUNDA - 09/09/2019